

# On Threshold Behavior in Query Incentive Networks

## Motivation

Trusted answers?  
Ask your friends!  
Online friends? Use  
incentives!

## Model

Mathematical  
Formulation  
Branching Process  
and Framework  
Objective

## Results

Previous Results  
Our Results  
Discussion  
Current Research

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EC'07

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# Some Have Questions Others Answers

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Model introduced by Kleinberg and Raghavan [FOCS '05]

- Assume that a user, say  $u$ , of a social network has a question (e.g. Where to find a good physician?)
- Suppose that some subset of users have an answer
- How would  $u$  retrieve an answer from those individuals?

# An Answer or The Answer Differences

To get an answer,  $u$  could:

- use a search engine; or
- ask friends.

What's the difference?

- Search engine: many answers *but* may not be reliable
- Friends: trusted answers *but* may not have any

Not enough friends? Reach friends' friends!

⇒ “web of trust”.

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# Ask Your Friends, Please

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- Reaching friends' friends through incentives
- Offer payment for answers  
↔ utility transfer
- Users act as strategic agents

Natural question: how much should  $u$  offer?

# Informal Description

## Key Ideas to Model

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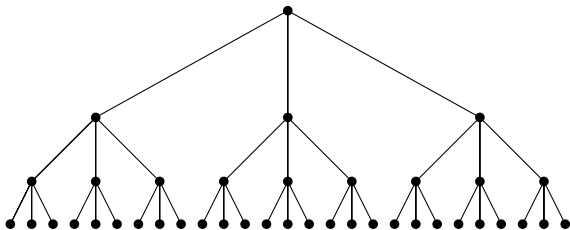
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Key features from Kleinberg and Raghavan's model.

- Nodes and answers:
  - all answers are created equal
  - each person, independently, has an answer with probability  $\frac{1}{n}$
- Users aware of only local topology
  - ↪ model with a random graph
- Providing incentives to answer, *not* creating a market

# Network, Agents and Incentives

- Underlying network: complete  $d$ -ary tree ( $d > 1$ )
- Root: special node with query (question)
- 



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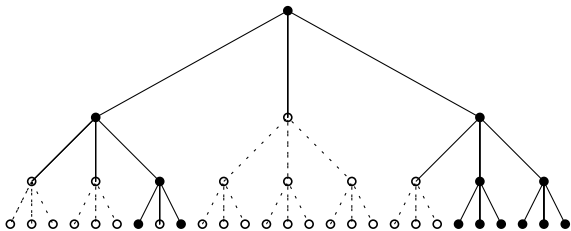
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# Network, Agents and Incentives

- Underlying network: complete  $d$ -ary tree ( $d > 1$ )
- Root: special node with query (question)
- Realized network: each node has (independently)  $0 \leq i \leq d$  children with distribution  $\mathcal{C}$   
identities of nodes chosen uniformly at random



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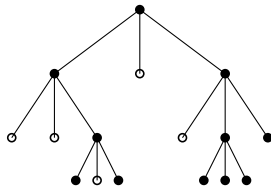
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# Completing the Model

For the incentives:

- parent node offers reward for answer to children
- if agent has an answer, communicates it to parent
- if there are many answers, choose one uniformly at random
- if providing answer, pay unit cost

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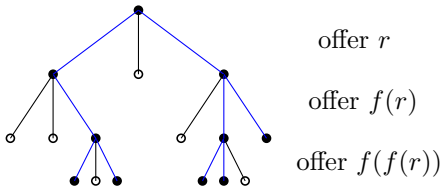
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Formally, if a node is offered  $r$  and doesn't have an answer  
Tradeoff faced by the node: if it offers  $f(r)$ ,

- amount it keeps  $r - f(r) - 1$
- probability of finding an answer in subtree increases with  $f(r)$

Solution concept: Nash Equilibrium

# Schema of Incentives



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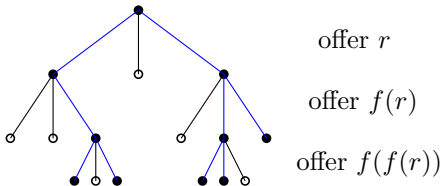
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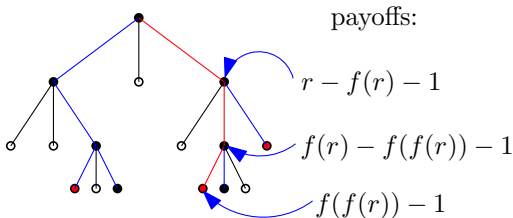
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# Model as Branching Process Parameters

- $\mathcal{C}$  distribution with support  $\{0, \dots, d\}$   
let  $b$  be its expectation
- Realized network: realization of branching process according to  $\mathcal{C}$
- identities of nodes chosen uniformly at random

$b > 1 \Rightarrow$  infinite network with constant probability

- Average number of nodes in the first  $k$  layers:

$$\frac{1 - b^{k+1}}{1 - b} = \Theta(b^k)$$

- In  $\Theta(\log n)$  layers, one answer with constant probability

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# Objective

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- Given
  - probability of success  $1 > \sigma > 0$ ;
  - the distribution  $\mathcal{C}$ ;
  - the rarity of the answer  $n$ ; and
  - agents play a Nash Equilibrium given by the function  $f$
- Find minimum offer  $R_{\sigma, \mathcal{C}}(n)$  to get answer with probability at least  $\sigma$
- Study dependency of  $R_{\sigma, \mathcal{C}}(n)$  on  $\mathcal{C}$  and  $\sigma$

# Kleinberg and Raghavan

## Main Result

### Setting:

- each child present independently at random  
     $\hookrightarrow \mathcal{C}$  is a binomial distribution
- expected number of children  $b$
- $\sigma$  is a constant

### Results:

- If  $1 < b < 2$ , then  $R_{\sigma, \mathcal{C}}(n) = n^{\Omega(1)}$
- If  $b > 2$ , then  $R_{\sigma, \mathcal{C}}(n) = O(\log n)$

Phase transition for rewards, but nothing obvious happening from a structural perspective!

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# Summary of Results

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In this paper, we consider the robustness of Kleinberg and Raghavan's original result with respect to

- the distribution  $\mathcal{C}$ : result is robust; and
- the success probability  $\sigma$ : result is not robust

# Robustness with respect to $\mathcal{C}$

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Given:

- $\sigma = O(1)$
- $d = O(1)$
- an arbitrary distribution  $\mathcal{C}$  with support  $\{0, 1, \dots, d-1, d\}$

## Theorem

*For all  $\sigma$ ,  $d$  and distributions  $\mathcal{C}$  as defined above, we have that*

- *If  $1 < b < 2$ , then  $R_{\sigma, \mathcal{C}}(n) = n^{\Theta(1)}$*
- *If  $b > 2$ , then  $R_{\sigma, \mathcal{C}}(n) = O(\log n)$*

# High Probability Case: Vanishing Threshold

- We want  $\sigma = 1 - o(1)$

Given:

- $\sigma_0 = 1 - \frac{1}{n}$
- $d = O(1)$
- an arbitrary distribution  $\mathcal{C}$  with support  $\{1, \dots, d - 1, d\}$

## Theorem

*For all  $\sigma > \sigma_0$ ,  $d$  and distributions  $\mathcal{C}$  as defined above, we have that*

- *If  $1 < b < 2$ , then  $R_{\sigma, \mathcal{C}}(n) = n^{\Theta(1)}$*
- *If  $b > 2$ , then  $R_{\sigma, \mathcal{C}}(n) = n^{\Theta(1)}$*

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## Discussion of Results

Let  $\ell$  be the expected path length to an answer.

For  $\sigma$  constant:

- $\ell = \Theta(\log n)$
- $2 > b > 1$ , reward exponential in  $\ell$
- $b > 2$ , reward of same order as  $\ell$

For  $\sigma \geq 1 - \frac{1}{n}$ :

- $2 > b > 1$ , still exponential in  $\ell$
- $b > 2$ , also exponential in  $\ell$  *but* blowup occurs in the last  $O(\log \log n)$  steps

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# Current Research and Open Problems

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Many open directions remain:

- Different network topology
- Aggregate answers

Most important open problem: probabilistic interpretation/proof of results.

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Comments?  
Questions?

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Thank you