# CS364B: Frontiers in Mechanism Design Lecture \#17: Part II: Beyond Smoothness and XOS Valuations * 

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## 1 Subadditive Valuations

### 1.1 The Setup

In this lecture we study a scenario that generalizes almost all of the ones that we've studied in the course.
Scenario \#9:

- A set $U$ of $m$ non-identical items.
- Each bidder $i$ has a private valuation $v_{i}: 2^{U} \rightarrow \mathcal{R}^{+}$that is subadditive, meaning that for every pair of sets $S, T \subseteq U$,

$$
\begin{equation*}
v_{i}(S \cup T) \leq v_{i}(S)+v_{i}(T) \tag{1}
\end{equation*}
$$

As always, we also assume that every valuation satisfies $v_{i}(\emptyset)=0$ and is monotone (i.e., $S \subseteq T$ implies $v_{i}(S) \leq v(T)$ ).

Subadditivity is yet another way to formalize the idea that items are not complements - that getting some items don't suddenly make other items more valuation. Of all the articulations of this idea that we've seen, subadditivity is the most general; see Figure 1.

Proposition 1.1 The set of subadditive valuations strictly contains the set of XOS valuations.

[^0]

Figure 1: Subadditive valuations are the most general valuation class we have seen.

Proof: For containment, fix an item set $U$. First, let $v$ be an XOS valuation, meaning there are additive valuations $a^{1}, \ldots, a^{r}$ on $U$ such that

$$
\begin{equation*}
v(S)=\max _{i=1}^{r} \sum_{j \in S} a_{j}^{i} \tag{2}
\end{equation*}
$$

for every $S$. We show that $v$ is subadditive. Fix subsets $S, T \subseteq U$. Since $v$ is monotone, we can assume that $S$ and $T$ are disjoint. Let $a^{\ell}$ determine the maximum in (2) for $S \cup T$. Since $a^{\ell}$ is additive, $a^{\ell}(S \cup T)=a^{\ell}(S)+a^{\ell}(T)$. By (2), $v(S)+v(T) \geq a^{\ell}(S)+a^{\ell}(T)$, as desired.

We leave as an exercise a proof that the containment is strict.
Welfare maximization for bidders with subadditive valuations appears to be strictly harder than for bidders with submodular or XOS valuations. No constant-factor DSIC mechanism for bidders with subadditive valuations is known. With a priori known valuations, the best polynomial-time approximation algorithm uses demand oracles and has guarantee of 2 [3]. No simple constant-factor approximation algorithm is known. Subadditive valuations are close to the most general valuation class for which computationally tractable constant-factor approximations are known. What happens if just sell items using simultaneous single-item auctions? What is the POA of S1A's and S2A's when bidder have subadditive valuations?

### 1.2 Smoothness Gets Stuck

At this point in the course, you've been trained to immediately try to prove a suitable smoothness condition. For subadditive valuations, however, smoothness arguments seem to get stuck at a guarantee of $\Theta(1 / \log m)$. To see why, recall that a smoothness condition has the following form: for every valuation profile $\mathbf{v}$, there exist hypothetical deviations $\mathbf{b}_{1}^{*}(\mathbf{v}), \ldots, \mathbf{b}_{n}^{*}(\mathbf{v})$ such that, for every bid profile $\mathbf{b}$, a certain inequality holds. In effect, the deviations $\mathbf{b}_{1}^{*}(\mathbf{v}), \ldots, \mathbf{b}_{n}^{*}(\mathbf{v})$ are required to achieve some type of guarantee for worst-case bidding behavior of the other bidders. With S2A's with XOS valuations, for example, we defined $\mathbf{b}_{i}^{*}(\mathbf{v})$ by targeting the bundle $S_{i}^{*}(\mathbf{v})$ that $i$ gets in an optimal allocation for $\mathbf{v}$. By "targeting" a bundle $S$ we mean that the sum of $i$ 's bids on items $j \in S$ is comparable to its value for $S$. The XOS assumption allows us to target a fixed bundle (like $S_{i}^{*}(\mathbf{v})$ without
overbidding on any subsets of that bundle. Avoiding overbidding is crucial to obtaining a utility guarantee (despite worst-case bidding behavior by others) in cases where, after deviating to $\left(\mathbf{b}_{i}^{*}, \mathbf{b}_{-i}\right)$, the bidder $i$ only receives a strict subset of the bundle $S_{i}^{*}(\mathbf{v})$ it was targeting. When a valuation $v$ is merely subadditive, targeting a specific bundle can require overbidding on some subset of the bundle by a $\log m$ factor (see Exercises). For this reason, extending the smoothness-based POA bounds for S2A's and S1A's from XOS to subadditive valuations results in a loss of roughly $\log m$ in the bounds $[1,5]$.

### 1.3 A Direct Argument

We next show how to bypass the smoothness-based approach to prove the following remarkable guarantees for simultaneous single-item auctions.

Theorem 1.2 ([4]) For every product valuation distribution over subadditive valuations:
(a) every Bayes-Nash equilibrium of a S1A has expected welfare at least $50 \%$ of the maximum possible;
(b) every Bayes-Nash equilibrium of a S2A that satisfies a no overbidding condition has expected welfare at least $25 \%$ of the maximum possible.

We prove part (a); the proof of (b) is along the same lines, with some additional details. Remarkably, the bound in (a) is as good as the best-known approximation algorithm for welfare maximization with subadditive bidder valuations.

If we don't prove a Bayes-Nash POA bound using a smoothness condition, then how would we do it? Recall that a smoothness condition requires that the bid deviations $\mathbf{b}_{1}^{*}(\mathbf{v}), \ldots, \mathbf{b}_{n}^{*}(\mathbf{v})$ be chosen independently of $\mathbf{b}$ - in effect, the same deviations are used no matter which equilibrium we're arguing about. If all we care about is a Bayes-Nash POA bound and not the smoothness condition per se, then we're free to choose a different collection of bid deviations to bound the expected welfare of each equilibrium. This is how the following analysis proceeds. A similar idea can be used to bound the POA of correlated equilibria in the full-information model [2].

The following key lemma will substitute for a smoothness condition in the proof of Theorem 1.2(a).

Lemma 1.3 In a S1A with item set $U$, fix a bidder $i$ with subadditive valuation $v_{i}$, a distribution $D$ over the bids $\mathbf{b}_{-i}$ of the other bidders, a subset $S \subseteq U$. There exists a bid vector $\mathbf{b}_{i}^{*}$ such that

$$
\begin{equation*}
\mathbf{E}_{\mathbf{b}_{-i} \sim D}\left[u_{i}\left(\mathbf{b}_{i}^{*}, \mathbf{b}_{-i}\right)\right] \geq \frac{1}{2} \cdot v_{i}(S)-\mathbf{E}_{\mathbf{b}_{-i} \sim D}\left[\sum_{j \in S} \max _{k \neq i} b_{k j}\right] . \tag{3}
\end{equation*}
$$

When we apply Lemma 1.3, the distribution $D$ will be $\sigma_{-i}\left(\mathbf{v}_{-i}\right)$ in a Bayes-Nash equilibrium $\sigma(\mathbf{v})$, and $S$ will be $i$ 's bundle in a hypothetical welfare-maximizing allocation. Note that
the hypothetical deviation $\mathbf{b}_{i}^{*}$ in Lemma 1.3 is a function of $D$ (in addition to $S$ ), and in this sense is not a smoothness condition. We proceed to the very neat proof.

Proof of Lemma 1.3: It is enough to show that a randomly chosen bid vector $\mathbf{b}_{i}^{*}$ satisfies (3) in expectation - this implies that there exists a choice of $\mathbf{b}_{i}^{*}$ for which (3) holds.

We generate $\mathbf{b}_{i}^{*}$ using the following randomized algorithm. First, choose $\mathbf{a}_{-i} \sim D$. Second, set

$$
b_{i j}^{*}=\left\{\begin{array}{cl}
\max _{k \neq i} a_{k j} & \text { if } j \in S  \tag{4}\\
0 & \text { otherwise }
\end{array}\right.
$$

In effect, bidder $i$ simulates the behavior of the other bidders under the bidding distribution $D$, and bids on each $j \in S$ as if it was the highest other bidder.

To lower bound the expected value (over $\mathbf{b}_{i}^{*}$ ) of the left-hand side of (3), we consider the expected payment and expected welfare of bidder $i$ separately. Its expected payment (over $\mathbf{b}_{i}^{*}$ and $\mathbf{b}_{-i}$ ) is at most the expected sum of its bids (over $\mathbf{b}_{i}^{*}$ ), which by definition is

$$
\mathbf{E}_{\mathbf{a}_{-i} \sim D}\left[\sum_{j \in S} \max _{k \neq i} b_{k j}\right]
$$

which equals the final term of (3).
Next, by the symmetry of $\mathbf{a}_{-i}$ and $\mathbf{b}_{-i}$, we claim that

$$
\begin{equation*}
\mathbf{P r}_{\mathbf{b}_{i}^{*}, \mathbf{b}_{-i}}\left[i \text { wins set } A \text { in }\left(\mathbf{b}_{i}^{*}, \mathbf{b}_{-i}\right)\right]=\mathbf{P r}_{\mathbf{b}_{i}^{*}, \mathbf{b}_{-i}}\left[i \text { wins set } S \backslash A \text { in }\left(\mathbf{b}_{i}^{*}, \mathbf{b}_{-i}\right)\right] \tag{5}
\end{equation*}
$$

for every $A \subseteq S .^{1}$ This follows from the definition of $\mathbf{b}_{i}^{*}$ : the items of $S$ that $i$ wins are precisely those on which its sample $\mathbf{a}_{-i}$ is bigger than $\mathbf{b}_{-i}$, and the realizations $\left(\mathbf{a}_{-i}=\right.$ $\left.\mathbf{b}_{-i}^{(1)}, \mathbf{b}_{-i}=\mathbf{b}_{-i}^{(2)}\right)$ and $\left(\mathbf{a}_{-i}=\mathbf{b}_{-i}^{(2)}, \mathbf{b}_{-i}=\mathbf{b}_{-i}^{(1)}\right)$ are equally likely for every pair $\mathbf{b}_{-i}^{(1)}, \mathbf{b}_{-i}^{(2)}$ of bid vectors. ${ }^{2}$

Equation (5) suggests pairing up the contributions of complementary item sets when computing $i$ 's expected welfare. Formally, letting $j^{*} \in S$ be an arbitrary item of $S, i$ 's expected welfare (over $\mathbf{b}_{i}^{*}$ and $\mathbf{b}_{-i}$ ) is

$$
\begin{aligned}
\sum_{A \subseteq S} \operatorname{Pr}_{\mathbf{b}_{i}^{*}, \mathbf{b}_{-i}}[i \text { wins } S \backslash A] v_{i}(A) & =\sum_{A: j^{*} \in A \subseteq S} \operatorname{Pr}_{\mathbf{b}_{i}^{*}, \mathbf{b}_{-i}}\left[i \text { wins set } S \backslash A \text { in }\left(\mathbf{b}_{i}^{*}, \mathbf{b}_{-i}\right)\right]\left(v_{i}(A)+v_{i}(S \backslash A)\right) \\
& \geq v_{i}(S) \underbrace{\sum_{j^{*} \in A \subseteq S} \operatorname{Pr}_{\mathbf{b}_{i}^{*}, \mathbf{b}_{-i}}\left[i \text { wins set } S \backslash A \text { in }\left(\mathbf{b}_{i}^{*}, \mathbf{b}_{-i}\right)\right]}_{\operatorname{Pr}\left[i \text { wins } j^{*}\right]} \\
& =\frac{1}{2} \cdot v_{i}(S)
\end{aligned}
$$

where the inequality follows from the subadditivity of $v_{i}$ the last equation follows the fact that $\mathbf{b}_{j}^{*}$ and $\max _{k \neq i} b_{k j}$ are identically distributed.

[^1]Summarizing, we've exhibited a distribution over bids $\mathbf{b}_{i}^{*}$ such that

$$
\mathbf{E}_{\mathbf{b}_{i}^{*}, \mathbf{b}_{-i} \sim D}\left[u_{i}\left(\mathbf{b}_{i}^{*}, \mathbf{b}_{-i}\right)\right] \geq \frac{1}{2} \cdot v_{i}(S)-\mathbf{E}_{\mathbf{b}_{-i} \sim D}\left[\sum_{j \in S} \max _{k \neq i} b_{k j}\right] .
$$

Hence, there is a choice of $\mathbf{b}_{i}^{*}$ satisfying (3), which proves the lemma.
We now prove part (a) of Theorem 1.2. It proceeds similarly to our extension theorems for Bayes-Nash equilibria for product distributions (based on the doppelganger trick), with Lemma 1.3 substituting for a smoothness condition, although some of the details differ.

Proof of Theorem 1.2: Let $\sigma$ denote an arbitrary Bayes-Nash equilibrium. As usual, to minimize notation we write the following derivation for pure Bayes-Nash equilibria. Adding an extra expectation over players' random actions extends the derivation to mixed BayesNash equilibria.

First, we write

$$
\begin{equation*}
\mathbf{E}_{\mathbf{v} \sim \mathbf{F}}[\operatorname{welfare}(\sigma(\mathbf{v}))]=\mathbf{E}_{\mathbf{v} \sim \mathbf{F}}\left[\sum_{i=1}^{n} u_{i}(\sigma(\mathbf{v}))\right]+\mathbf{E}_{\mathbf{v} \sim \mathbf{F}}[\underbrace{\sum_{i=1}^{n} p_{i}(\sigma(\mathbf{v}))}_{=\sum_{j \in U} \max _{i=1}^{n}\left(\sigma_{i j}\left(v_{i}\right)\right)}] \tag{6}
\end{equation*}
$$

where $\sigma_{i j}\left(v_{i}\right)$ denotes bidders $i$ 's bid on item $j$ when its valuation is $v_{i}$.
As always, the next step to derive a lower bound on each bidder's equilibrium through a judicious choice of a hypothetical deviation. Lemma 1.3 is an obvious tool for choosing a deviation. The distribution $D$ over $\mathbf{b}_{-i}$ in Lemma 1.3 naturally corresponds to the equilibrium bids $\sigma_{-i}\left(\mathbf{v}_{-i}\right)$ of bidders other than $i$. But what about the set $S$ ? To relate the equilibrium welfare to the optimal welfare, the natural choice of $S$ is bundle $i$ gets in a welfare-maximizing allocation. But this does make sense: when bidder $i$ contemplates deviations, it knows only its own valuation $v_{i}$ and not the others $\mathbf{v}_{-i}$, so it is does not have enough information to compute a welfare-maximizing allocation. As in our previous extension theorems, we salvage this idea using the doppelganger trick.

Formally, for each bidder $i$ and valuation $v_{i}$, we define the (mixed) deviation $\mathbf{b}_{i}^{*}$ according to the following randomized algorithm:

1. Sample doppelganger valuations $\mathbf{w} \sim \mathbf{F}$. $^{3}$
2. Let $S_{i}^{*}\left(v_{i}, \mathbf{w}_{-i}\right)$ denote the bundle $i$ receives in a welfare-maximizing allocation for the valuation profile ( $v_{i}, \mathbf{w}_{-i}$ ).
3. $\operatorname{Bid} b_{i}^{*}\left(v_{i}, \mathbf{w}_{-i}, \sigma_{-i}\left(\mathbf{v}_{-i}\right)\right)$ as in Lemma 1.3, with target bundle $S=S_{i}^{*}\left(v_{i}, \mathbf{w}_{-i}\right)$ and opposing bid distribution $D=\left\{\sigma_{-i}\left(\mathbf{v}_{-i}\right)\right\}_{\mathbf{v}_{-i} \sim \mathbf{F}_{-i}}$.
[^2]Since $\sigma$ is a Bayes-Nash equilibrium, for every $i$ and $v_{i}$, the unilateral deviation $\mathbf{b}_{i}^{*}\left(v_{i}, \mathbf{w}_{-i}, \sigma_{-i}\left(\mathbf{v}_{-i}\right)\right)$ can only decrease $i$ 's expected utility, where the expectation is over the randomness in others' valuations and in $i$ 's action:

$$
\begin{align*}
\mathbf{E}_{\mathbf{v}_{-i} \sim \mathbf{F}_{-i}}\left[u_{i}(\sigma(\mathbf{v}))\right] & \geq \mathbf{E}_{\mathbf{v}_{-i} \sim \mathbf{F}_{-i}, \mathbf{w} \sim \mathbf{F}}\left[u_{i}\left(b_{i}^{*}\left(v_{i}, \mathbf{w}_{-i}, \sigma_{-i}\left(\mathbf{v}_{-i}\right)\right), \sigma_{-i}\left(\mathbf{v}_{-i}\right)\right)\right]  \tag{7}\\
& \geq \mathbf{E}_{\mathbf{w} \sim \mathbf{F}}\left[\frac{1}{2} v_{i}\left(S_{i}^{*}\left(v_{i}, \mathbf{w}_{-i}\right)\right)\right]-\mathbf{E}_{\mathbf{v}_{-i} \sim \mathbf{F}_{-i}}\left[\sum_{j \in S_{i}^{*}\left(v_{i}, \mathbf{w}_{-i}\right)} \max _{k \neq i} \sigma_{k j}\left(v_{k}\right)\right] \tag{8}
\end{align*}
$$

where the second inequality follows from the guarantee provided by Lemma 1.3.
Next, we integrate the inequality (7)-(8) over $v_{i} \sim F_{i}$ and sum over all the bidders $i$. Consider the term $\mathbf{E}_{\mathbf{w} \sim \mathbf{F}}\left[v_{i}\left(S_{i}^{*}\left(v_{i}, \mathbf{w}_{-i}\right)\right)\right]$ in (8). Since $S_{i}^{*}\left(v_{i}, \mathbf{w}_{-i}\right)$ is $i$ 's contribution to the optimal welfare when the valuation profile is $\left(v_{i}, \mathbf{w}_{-i}\right)$, this term is $i$ 's expected contribution to the optimal welfare when its valuation in $v_{i}$. After integrating over $\mathbf{v}_{-i} \sim F_{i}$, the term becomes $i$ 's contribution to the expected optimal welfare. Thus, summing over all bidders $i$ yields the following:

$$
\mathbf{E}_{\mathbf{v} \sim \mathbf{F}}\left[\sum_{i=1}^{n} u_{i}(\sigma(\mathbf{v}))\right] \geq \frac{1}{2} \cdot \mathbf{E}_{\mathbf{v} \sim \mathbf{F}}[\text { OPT welfare }(\mathbf{v})]-\sum_{i=1}^{n} \mathbf{E}_{\mathbf{v}, \mathbf{w} \sim \mathbf{F}}\left[\sum_{j \in S_{i}^{*}\left(v_{i}, \mathbf{w}_{-i}\right)} \max _{k \neq i} \sigma_{k j}\left(v_{k}\right)\right]
$$

If you think about it, we are free to replace the sum over $j \in S_{i}^{*}\left(v_{i}, \mathbf{w}_{-i}\right)$ by a sum over $j \in$ $S_{i}^{*}(\mathbf{w})$. After all, the summands $\max _{k \neq i} \sigma_{k j}\left(v_{k}\right)$ are just numbers (for fixed $\mathbf{v}_{-i}$ ), independent of $i$ 's valuation, and $\left(v_{i}, \mathbf{w}_{-i}\right)$ and $\left(w_{i}, \mathbf{w}_{-i}\right)$ are identically distributed. This, with linearity of expectation, gives

$$
\begin{equation*}
\mathbf{E}_{\mathbf{v} \sim \mathbf{F}}\left[\sum_{i=1}^{n} u_{i}(\sigma(\mathbf{v}))\right] \geq \frac{1}{2} \cdot \mathbf{E}_{\mathbf{v} \sim \mathbf{F}}[\operatorname{OPT} \text { welfare }(\mathbf{v})]-\mathbf{E}_{\mathbf{v}, \mathbf{w} \sim \mathbf{F}}\left[\sum_{i=1}^{n} \sum_{j \in S_{i}^{*}(\mathbf{w})} \max _{k \neq i} \sigma_{k j}\left(v_{k}\right)\right] \tag{9}
\end{equation*}
$$

The bundles $\left\{S_{i}^{*}(\mathbf{w})\right\}_{i=1}^{n}$ are by definition disjoint for every $\mathbf{w}$, so

$$
\begin{align*}
\sum_{i=1}^{n} \sum_{j \in S_{i}^{*}(\mathbf{w})} \max _{k \neq i} \sigma_{k j}\left(v_{k}\right) & \leq \sum_{j \in U} \max _{k=1}^{n} \sigma_{k j}\left(v_{k}\right) \\
& =\sum_{i=1}^{n} p_{i}(\sigma(\mathbf{v})) \tag{10}
\end{align*}
$$

for every $\mathbf{w}$ and $\mathbf{v}$, where the equality follows from the first-price payment rule. Substituting (10) into (9) and integrating out over $\mathbf{w}$ yields

$$
\begin{equation*}
\mathbf{E}_{\mathbf{v} \sim \mathbf{F}}\left[\sum_{i=1}^{n} u_{i}(\sigma(\mathbf{v}))\right] \geq \frac{1}{2} \cdot \mathbf{E}_{\mathbf{v} \sim \mathbf{F}}[\operatorname{OPT} \text { welfare }(\mathbf{v})]-\mathbf{E}_{\mathbf{v} \sim \mathbf{F}}\left[\sum_{i=1}^{n} p_{i}(\sigma(\mathbf{v}))\right], \tag{11}
\end{equation*}
$$

and combining (11) with (6) proves the theorem.

Lemma 1.3 can be modified to hold for S2A's as well [4]. Combining with the proof above and imposing the same no overbidding condition as in Lecture \#15 yields part (b) of Theorem 1.2. The POA bound is only $\frac{1}{4}$ because, with second-price payment rules, the revenue in (6) cannot be canceled with sum of winning bids in (11) (which might be much larger).

## References

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[^1]:    ${ }^{1}$ We can ignore items outside $S$ that $i$ wins (at price 0 ), with can only contribute additional expected utility.
    ${ }^{2}$ For simplicity, we are ignoring the possibility of ties.

[^2]:    ${ }^{3}$ Since $\mathbf{F}$ is a product distribution, there is no need to condition on $v_{i}$, and $\left(v_{i}, \mathbf{w}_{-i}\right)$ is distributed according to $\mathbf{F}$.

